



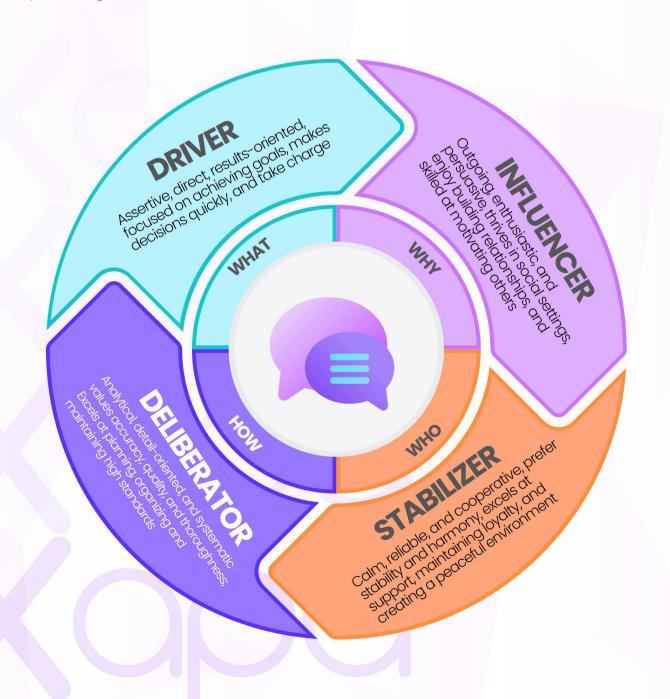






Communication Styles

Understanding different communication styles is essential for effective interaction, preventing misunderstandings, and improving collaboration.



Communication Style

METADATA

Self-Awareness and Self-Control

Critical and
Analytical Thinking

Decision Making and Problem Solving

Communication

Teamwork and Collaboration

Meaning, Purpose and Values

Top 10 Teaching Points

- A communication style refers to preferences and tendencies in the way we approach tasks, interact with others, and make decisions.
- Individuals with a Driver communication style tend to be assertive, direct, and results-oriented, focused on achieving goals, making decisions quickly, and taking charge of situations.
- People with an Influencer communication style are often outgoing, enthusiastic, and persuasive, thrive in social settings, enjoy building relationships, and are skilled at motivating others.
- Individuals with a Stabilizer style are usually calm, reliable, and cooperative, prefer stability and harmony, and excel at providing support, maintaining loyalty, and creating a peaceful environment.
- People with a Deliberator style are typically analytical, detail-oriented, and systematic; value accuracy, quality, and thoroughness; and excel at planning, organizing, and maintaining high standards.
- We all have components of each communication style, but one style is primary for each person most of the time.
- Be direct with Drivers and let them take charge where appropriate.
- Take time to be personable with Influencers, keep an open-door policy with them, and give them the freedom to express their creativity.
- Build rapport and trust with Stabilizers, and allow them time to process concepts.
- When giving information to Deliberators, be thoughtful, thorough, and detailed.

01

How do you tailor your communication strategy when leading a team with diverse styles (Drivers, Influencers, Stabilizers, Deliberators) to ensure everyone is engaged and motivated?

02

When preparing to meet with someone whose communication style differs from yours, how do you plan to discover and adapt to their style to ensure a productive interaction? Can you describe a strategy you've used in the past that was effective?

03

In anticipation of meeting with someone whose communication style might clash with yours, what proactive steps do you take to mitigate potential conflicts and foster mutual understanding?

04

How do you incorporate understanding of different communication styles into planning and executing important events? For example, if you know a key participant prefers a detailed and systematic approach, how do you adjust your event logistics to accommodate this preference?

Reflecting on a significant day or event, how did your communication style contribute to its success or challenges? What would you change about your communication approach based on this reflection?

05

Questions to Ask for Dialogue

Key Takeaways

01

Strategizing communication approaches

02

Adapting to different styles

03

Anticipating style clashes

04

Event logistics

05

Reflect on Communication style/outcomes